



## **Job Description – Robot, Sales Engineer**

### **Key Accountabilities & Responsibilities**

1. Assist the zonal manager for achieving the Sales target for the zone.
2. Develop the customer relationship with existing customers.
3. Assist zonal manager in business development activities.
4. Develop new markets with customers.
5. Plan and arrange for exhibitions, seminars, road shows etc.
6. Competitor data analysis and sharing of information.
7. Ensure timely preparation and reporting of all the sales related MIS.

### **Desired Profile:**

1. BE Mechanical.
2. Knowledge of commercial Sales requirements.
3. 3-6 years of experience, out of which 1-2 years of Sales in Industrial automation / Capital goods segment.
4. Excellent organisational skills with the ability to deliver to set deadlines
5. Proficient in MS Office applications
6. Strong interpersonal, report writing and statistical analysis skills.
7. Proven ability in multitasking and prioritising workload.